You implement the TMS. Endurance brings every carrier to go-live.

Carrier readiness is the dependency most likely to move a go-live date. Endurance owns it for every carrier: onboarding, testing and hypercare, side by side with the customer.

Every TMS implementation carries a second project: the carrier network. Thirty carriers means thirty sets of contacts, portals, specs, test windows and IT teams. Your team was hired to implement the TMS. Walking a regional carrier in Ohio through its third round of test tenders is the work Endurance chose.

Who keeps what

System integrator (your team)

Keeps: TMS design, configuration, plan

Endurance: joins design sessions with a carrier role; reports into your plan.

Middleware team

Keeps: building the integrations

Endurance: carrier specs in, connectivity and test rounds lined up.

Endurance

Every stakeholder, every carrier

Customer

Keeps: business rules, go-live decision

Endurance: runs carrier calls with them in the room.

Carriers

Keep: their own systems and IT teams

Endurance: one contact, before and after go-live.

Endurance partners with these customer teams

Sales	Has access to the key decision makers behind each carrier relationship, which is how we remove blockers fast. We keep the right people informed of the progress.
Logistics team	We see how carrier tenders are done today, by email, phone or portal, and show the team how much better it will be in the new TMS, alongside your consultants.
Project lead	Regular carrier status: who is live, testing or blocked, and why. Your team stops carrying those updates.
Internal IT	AS2 certificates, sFTP accounts, firewall rules and portal access, lined up before a carrier is waiting.

Two ways Endurance can be engaged in the project

Under your SOW

Endurance as your strategic partner. One contract for the customer; carrier work is a line in your plan.

or

Directly with the customer

A separate order form with Endurance, run in step with your plan and reporting into your PMO.

Scoped by carriers and modes, messages per carrier, and the go-live date. **Best engaged** in the sales cycle or right after SI selection.

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Every carrier task, kickoff through hypercare

Each item runs for every carrier in scope, with the customer included. Your team gets specs, answers and test windows, not the chasing.

Discover — Profile — Connect — Configure — Test — Sign Off — Go Live

Discover

Know the network

- Calls, emails and Teams or Zoom sessions with the customer's sales, logistics, IT and project leads
- Carrier inventory: carriers, modes, messages and volumes in scope
- Today's process per carrier: how tenders, status and invoices move by email, phone, portal or EDI

Profile

Know each carrier

- Decision makers and technical contacts at every carrier, internal or outsourced IT
- Each carrier's intake: tender, tender response, status milestones, invoices, BOL, POD and other documents
- Connection method per carrier: API, EDI over AS2 or sFTP, or portal

Connect

Access and connectivity

Parcel carriers (API)

- Developer portal logins created with the customer
- APIs selected for the project scope
- Sandbox and production apps, keys, versions and updates managed

LTL, truckload and other carriers

- Process changes explained to each carrier, with emails and calls drafted alongside the customer
- AS2 or sFTP connectivity and certificates coordinated

Configure

Specs both ways

- API documents, specs and business rules delivered to your build or middleware team
- Your implementation guides delivered to each carrier's technical team
- Technical calls between the customer, your team and the carrier, with every open question tracked to an answer

Test

Unit, SIT, UAT

- Unit, SIT and UAT rounds scheduled and run between the customer, your team and each carrier
- Parcel label certification submitted and tracked with each carrier
- Blockers escalated to the carrier's decision maker when a test window slips

Sign Off

Ready, on record

- Signed readiness record for every carrier before cutover
- Logistics team walked through the new TMS flow alongside your consultants

Go Live

And hypercare

- Cutover coordinated carrier by carrier
- After go-live: missed tenders, rejected invoices and status gaps chased on the carrier side
- New carriers added later the same way

Throughout One carrier status for the customer, your team and the middleware team, every carrier marked `Live` `Testing` or `Blocked` with the reason and the next step.

Not included: TMS configuration, carrier rate negotiation, and building the integrations, unless Endurance is also engaged to build on Justransform/SAIL. Endurance works alongside any middleware: OIC, SOA, Cleo, SAIL or others.

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